

Franchising Is About Systems and Support

Great franchisors provide systems, tools and support so that their franchisees have the ability to live up to the system's brand standards and ensure customer satisfaction. And, franchisors and all of the other franchisees expect that you will independently manage the day-to-day operation of your businesses so that you will enhance the reputation of the company in your market area.

When selecting a franchise system to invest in, you want to evaluate the types of support you will be provided and how well the franchisor is managing the evolution of the products and services so that it keeps up with changing consumer expectations. Some of the more common services that franchisors provide to franchisees include:

- A recognized brand name
- Site selection and site development assistance
- Training for you and your management team
- Research and development of new products and services
- Headquarters and field support
- Initial and continuing marketing and advertising

You want to select a franchisor that routinely and effectively enforces system standards. Since customers see franchise systems as a branded chain of operations, great products and services delivered by one franchisee benefits the entire system.



Email: colin@cmfranchiseconsulting.com Phone: 888-325-8056

August 2024



People age 65 years and older, or "Baby Boomers", are the fastest growing market in the world. As they age, they require a variety of services including relocation, downsizing, and liquidation of assets. Senior transitions services are an opportunity to contribute to senior care in a way that does not require any healthcare certifications. <u>Read More</u>



For over a decade, Vitality Bowls has pioneered healthy food with its dynamic cafés and unique offerings. The menu showcases an extraordinary array of superfoods, delivering not just meals but a commitment to exceptional nutritional value. From signature bowls like the Superfood Bowl—made with acai, pitaya, almond milk, organic granola, cacao nibs and goji berries—to hearty crowd favorites like the Chimichurri Steak Wrap—an enticing blend of super greens, grass-fed sous-vide steak, grains, radishes and more wrapped in a tomato basil tortilla—each item aligns with the brand's mission help guests feel 100% energized and 100% revitalized. Read More



Summer Franchise Trends: Riding the Wave of Seasonal Success

As temperatures rise and vacation season kicks into high gear, the franchise industry is also heating up with a wave of summer-specific trends. This period presents unique opportunities for franchise owners to capitalize on consumer behavior shifts, seasonal demands, and innovative marketing strategies. Here's a closer look at the top summer franchise trends shaping the industry in 2024.

- 1. Outdoor Recreation and Adventure Franchises
- 2. Food and Beverage Franchises: Seasonal Menus and Pop-Ups
- 3. Health and Wellness Franchises: Embracing the Summer Fitness Craze
- 4. Travel and Tourism Franchises: Meeting the Vacation Demand
- 5. Home Improvement and Landscaping Franchises: Capitalizing on Home Projects
- 6. Childcare and Education Franchises: Summer Camps and Learning Programs
- 7. Sustainability and Eco-Friendly Franchises: Growing Green Initiatives

Embracing the Summer Trends

For franchise owners, staying attuned to these summer trends is crucial for maximizing seasonal success. By adapting to consumer preferences and leveraging the unique opportunities presented by the summer season, franchises can drive growth, increase customer engagement, and build a strong foundation for year-round success.

FOR MORE INFORMATION PLEASE CONTACT:

Colin at CM Franchise Consulting

Email: colin@cmfranchiseconsulting.com

Phone: 888-325-8056 or 651-294-9101

Referrals are always appreciated! Feel free to share my contact information with others who may be looking into a franchise opportunity.